



Success to the "Frisco-Man"

I MEAN each individual man connected with this Famous Road, and I mean the Magazine as well. The Frisco men have been good to me. Most of you know me, at least by reputation, for I have written you many letters.

☐ And many of you have bought clothes of me—so many in fact that I feel my success is, in a large measure, due to you. But I want to know *you all*, and I want to know you better, and so I have secured this space in your booklet.

☐ You're proud of this booklet, and you have a right to be. And in just the same way am I proud of my business. I can fill your wants in the matter of clothes perhaps better than any other tailor. At least I'm willing to leave that to the boys who have tried me—ask them—then decide.

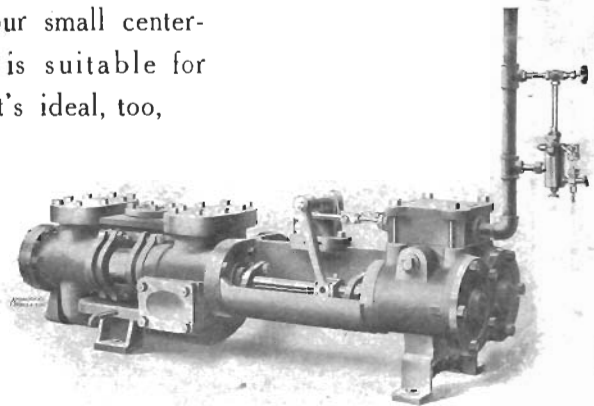
☐ The best tailor in London writes after his name "Tailor to His Majesty, the King." I am proud to subscribe myself

SARGEANT, Tailor to the Frisco Men
THIRD FLOOR, ORIEL BLDG.

Gardner Duplex Pumps

THIS is one of our small center-packed pumps; is suitable for 300-lbs. pressure. It's ideal, too, for gritty water. Can be packed from outside.

Just tell your purchasing agent to keep Gardner Pumps in mind



THE GARDNER GOVERNOR CO. = Quincy, Illinois